

# CARIBBEAN INDUSTRIAL RESEARCH INSTITUTE

## SHAPING THE FUTURE OF INNOVATION

**ATN/ME-17852-TT/GRT/ER-17966-TT**

**Date:** November 22<sup>nd</sup> 2021

**Institution:** *European Union and Inter-American Development Bank*

**Country:** *Trinidad and Tobago*

**Project:** *Shaping the Future of Innovation*

**Abstract:** *Consultancy Services for an Innovation Challenge Facility Management Firm*

**Grant No.:** *ATN/ME-17852-TT; GRT/ER-17966-TT*

**Contract/Bid No.:** *CAR/IDB/EU/2021-001*

**Selection Method:** *Quality and Cost Base Selection (QCBS)*

**Sector:** *Government*

**RE: Contract Award - Contract/Bid No - CAR/IDB/EU/2021-001**

The Shaping the Future of Innovation project was approved, and is being sponsored, by the European Union, the IDB Lab and the Caribbean Industrial Research Institute.

The core objective of the Shaping the Future of Innovation project is to spur private sector led innovation that can contribute to new growth, exports and direct and indirect jobs/livelihoods. The project also seeks to build industry and academic linkages, and to strengthen both co-ordination of the local innovation ecosystem and reporting on innovation indicators to facilitate a more accurate representation of innovation in Trinidad and Tobago as a basis for forward planning and policymaking.

The project will support the following interventions:

- An Innovation Challenge Facility where private organisations in various sectors can apply for funding for commercial innovations that have been developed and are close to market readiness or already piloted.
- A matching platform that will allow firms seeking to pursue an R&D / innovation project to select an intern from recent post graduate students in various areas that they need assistance – food tech, agri tech, renewables, data science etc. These interns will assist firms in developing innovations by providing specific specialized knowledge and support and will gain experience and have opportunities for co-publication of their work with the firm.
- Key institutions with a mandate to support private sector led innovation in Trinidad and Tobago will work together to define and implement 2-3 key interventions that can strengthen innovation within the private sector, including strengthening data collection and reporting of key indicators that measure country level innovation.

In order to facilitate the project's component one and in support of other activities, an INNOVATION CHALLENGE FACILITY MANAGEMENT FIRM was contracted.

Based on the Evaluation conducted of the firms that responded to the Request for Proposal, we wish to inform you that the consortium of **Beta Technology Limited and EurochamTT**, scored the highest and as such is the successful Consulting Firm. In this regard, this publication serves to inform you that the contract **Contract/Bid No.: CAR/IDB/EU/2021-001** has been awarded to Beta Technology Ltd and EurochamTT. A standstill period was instituted for the period November 8 to 19, 2021. During the standstill period no complaints were received.

Please note the following:

**a). Proposals were received from the following four companies:**

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1) Beta Technology Ltd and EurochamTT

- 2) CH Business Consulting
- 3) Congenia CYL
- 4) DAI Sustainable Business Group and YBTT (subcontract)

**b). The technical points assigned to each Consulting Firm were:**

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Firm(s)	Technical proposal score (Raw)	Technical proposal Score as a % of 80	Minimum Score of 65% Met? (Y/N)
1. Beta Technology Ltd and EurochamTT	61%	76%	Y
2. CH Business Consulting	40.25%	<b>50%</b>	<b>N</b>
3. Congenia CYL	54.5%	68%	Y
4. DAI Sustainable Business Group and YBTT (subcontract)	59.5%	74%	Y

**c). The evaluated prices of each Consulting Firm:**

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Firm(s)	Financial Proposal Price (USD)
1. Beta Technology Ltd and EurochamTT	391,849.00
2. Congenia CYL	365,000.00
3. DAI Sustainable Business and YBTT (subcontract)	360,000.00

**The financial evaluated points of each Consulting Firm**

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Firm(s)	Financial Proposal Score (Total 20%)
1. Beta Technology Ltd and EurochamTT	18.5%
2. Congenia CYL	13.25%
3. DAI Sustainable Business and YBTT (subcontract)	18%

**d). The Final Point Ranking of each Consulting Firm:**

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Firm(s)	Financial Proposal Score (Total 20%)
1. Beta Technology Ltd and EurochamTT	79.5%
2. CH Business Consulting	40.25%
3. Congenia CYL	67.75%
4. DAI Sustainable Business and YBTT (subcontract)	77.5%

**e). The name of the winning Consulting Firm: Beta Technology Ltd and EurochamTT**

**The price of the winning Consulting Firm: USD 391,849.00**

**f). The duration and summary scope of the contract:**

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**Duration of the contract:**

One (1) year *[Thereafter based on the performance of the Consulting Firm, CARIRI may extend the contract by periods of one (1) year up to a maximum of an additional two (2) years.]*

**Summary scope of the contract:**

**Parties to the Contract**

- This Consulting Framework Agreement (the "Agreement") is made and entered by and between the Caribbean Industrial Research Institute (hereinafter referred to as "CARIRI"), a State Organization with its principal office located at the University of the West Indies (UWI) Campus, St. Augustine, Trinidad and Tobago, and the consortium of Beta Technology Ltd. and the European Business Chamber in Trinidad and Tobago (EurochamTT) (hereinafter referred to as "the Consortium"), with its principal office located at no. 18 O'Connor Street, Woodbrook, Port of Spain, Trinidad and Tobago.

**Period of Performance**

- It is understood and agreed that the term of this Agreement will be for an initial period not to exceed one (1) year. Thereafter, based on the performance of the Consortium, CARIRI may extend this Agreement by periods of one (1) year up to a maximum of an additional two (2) years by providing written notice of its intent to extend to the Consortium, no less than thirty (3) days prior to the expiration of the initial term of an extension thereof.

**Consideration and Payment**

- **Type of Contract:** The Contract to be executed is a Lump Sum Contract, that accords with the IDB's Policies for the Selection and Contracting of Consultants financed by the Bank (GN 2350-15);

- **Consideration:** In full consideration of the performance of the Work described in the RFP, CARIRI will pay the Consortium in accordance with the terms and conditions set forth in this Agreement and in accordance with the schedule agreed upon by the Parties.

#### **Warranties**

- The Consortium represents and warrants that it is properly licensed, qualified, equipped, organized and financially able to perform the Work in accordance with all applicable laws, ordinances, codes and regulations.
- The Consortium represents and warrants it has the full legal right and corporate power and authority to enter into and perform all its obligations under this Agreement.
- The Consortium represents and warrants that the personnel used in the performance of the Work hereunder will have the qualifications, skills and experience necessary to perform the Work and will have the Work record as represented to CARIRI.

#### **Personnel of the Consortium**

- The Consortium shall supervise the performance of the Work to ensure compliance with the Agreement including all specifications and schedules.
- The Consortium's key personnel included in the Technical Proposal shall perform Work under this Agreement. Personnel with satisfactory qualifications for the Work shall be assigned for the duration of this Agreement as required.

#### **Performance Standards**

- The Consortium shall perform the Work hereunder with care, skill and diligence in accordance with the standards of professional skill and care common to the profession. The Consortium shall be responsible for the professional quality, technical accuracy, completeness and coordination of all Work performed under this Agreement.
- The Consortium shall hold CARIRI's interest paramount and shall not engage in any activity that, by its nature, may be in conflict with the scope of the Consulting Services. Without limitation on the generality of the foregoing, the Consortium agrees:

- i) not to engage in any business or professional activity that would conflict with the Consulting Services;
- ii) not to accept for its own benefit any trade commission, discount, or similar payment in connection with the consulting services;
- iii) when the consulting services entail a responsibility of advising CARIRI on the procurement of goods, works, or services, to exercise such responsibility in the best interest of CARIRI and to apply any discount or commission obtained in the exercise of such responsibility for the account of CARIRI;
- iv) to disclose any situation of actual or potential conflict that impacts its capacity to serving the best interest of CARIRI, or that may reasonably be perceived as having this effect.

### **Arbitration**

If any dispute shall arise between the Consortium and CARIRI as to the performance or interpretation of this Agreement or any matter or thing in connection therewith which cannot be settled by amicable agreement, then, upon either party's giving Notice of the difference or dispute to the other in accordance with Article 18 herein, the same shall be referred to arbitration and final determination by a single arbitrator.

### **Contact information**

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